

Revolutionary Approach

Culper isn't interested in just putting money to work. We seek to revolutionize the meaning of private equity by working with our trusted portfolio companies to drive value for its customers, employees, the community and shareholders alike.

Culper Capital Partners is focused on partnering with businesses with **solid fundamentals and niche value drivers.**

We provide value-added strategic solutions in order to enhance returns and position companies for sustainable growth. We utilize our private capital, along with that of our business partners, in order to find bespoke equity, debt or hybrid capital opportunities to drive value for our partners and our portfolio companies.

Equity Capital

- ◆ Direct, Co-invest or Secondary
- ◆ Founder owned transitions, Management-backed recapitalizations, carve outs
- ◆ EBITDA Range: \$3 - 10mm

Industry Preferences

- ◆ Business/Industrial/Healthcare Services
- ◆ General Industrial
- ◆ Medical Device Contracting or Distribution
- ◆ Niche Manufacturing
- ◆ Machinery & Aftermarket Parts/Service

Target Profile

- ◆ Asset light, niche businesses with strong competitive positions in fragmented industries
- ◆ High barriers to entry
- ◆ Mission critical products with recession protection
- ◆ Opportunity for market consolidation through add-on acquisitions
- ◆ Companies with recurring revenues, attractive cash flow and meaningful growth opportunities
- ◆ Culper will also invest meaningfully alongside other sources of capital, where Culper can add meaningful value and effectuate change.

Debt Capital

- ◆ Unitranche, 2nd Lien, Mezzanine, Subordinated Debt, Niche Credit Funds
- ◆ Recapitalizations, Growth & Special Situations
- ◆ EBITDA: Greater than \$3m
- ◆ Investment Sizes: \$2 - 10mm

Industry Preferences

- ◆ Business/Industrial/Healthcare Services
- ◆ Niche Manufacturing
- ◆ Value-add Distribution
- ◆ Software
- ◆ Real Estate

Team

- ◆ **Adam Cook**, Managing Partner & Chief Investment Officer
 - Former Chairman & CEO of Glebar Co.
- ◆ **Kevin Wilson**, Partner & Chief Operating Officer
 - Former Director of Trading at BNP Paribas
- ◆ **Mark Kraus**, Managing Director, Medical Devices
 - Former Executive at Enpath & Neometrics
- ◆ **Brian Cook**, Senior Advisor, Industrial Solutions
 - CEO of Juniper & Former VP at Honeywell
- ◆ **Scott Galletti**, Senior Advisor
 - Former Managing Director at Tenex

We offer **Industrial Sponsor Solutions**, in partnership with private equity.

Together we look to invest in niche, market-leading growth companies that we feel passionate about owning. We seek investments in Machinery & Aftermarket Related Businesses, General Industrial companies, Healthcare services and contract manufacturing as well as in related industries that have a high degree of recurring revenue and counter cyclical characteristics. We seek businesses valued up to \$1 billion.

CCP Value-add

Vertical/Horizontal Growth Solutions ◆ Working Capital Optimization ◆ Add-on Acquisitions ◆ Workforce Empowerment ◆ Operational Efficiencies ◆ Customer and Supplier Introductions ◆ Go-to-Market Strategies ◆ Sales Channel Expansion

Equity Portfolio

See Glebar Case Study at culpercapital.com



*Former control investment of Adam Cook. Minority equity investment maintained.

Debt Portfolio



B.E. BLANK & COMPANY
EQUAL ACCESS
JUSTICE FUND

